CHAPTER FROM

## STATE OF TENNESSEE

## Certificate of Incorporation

Piet. The name of this conjunction is Annual Kimbrough-Phillips Company

esend. The address of the principal offer of this corporation in the State of Tonomac is \$4.57-38. Third Sational Bank Building, Eashville, Tennessee

Third. The grand nature of the basisms to be transacted by this corporation in To act as agent for insurance companies in soliciting and receiving applications for fire, casualty, plate glass, boiler, elevator, accident, health, burglary, rent, marine, credit, and life insurance, and all other kinds of insurance, the collection of premiums, and doing such other tusiness as may be delegated to agents by such companies, and to conduct a general insurance agency and insurance brokerage business.

To purchase, hold, sell, improve, and lease real estate, and nortgage and encumber the same, and to erect, care for and maintain, extend and alter buildings thereon.

To conduct a general brokerage, agency and commission business for others in the purchase, sale and management of real estate for others, and the negotiation of loans thereon; to purchase and sell for others personal property, stocks, bonds, and notes, and to negotiate loans thereon for others; to set as trustee in deeds of trust or nortgages on real or personal property or any evidences of value to secure them, and to act as agents for letting houses, lands, and the collection of rents and the payment of taxes.

Yo acquire, own, sell and otherwise dispose of, and ceal in, stocks, bonds, mortgages, chattel mortgages and conditional sales contracts, accurities, notes and commercial paper of corporations and individuals.

To carry on and conduct a general engineering and contracting tusiness, including therein the designing, constructing, enlarging, repairing, removing or otherwise engaging in any work upon buildings, roads, highways, manufacturing plants, bridges, piers, docks, mines, shafts, waterworks, railroads, railway structures, and all iron, steel, wood, masonry, and earth construction, and to extend and receive any contracts or assignments of contracts therefor, or relating thereto, or connecting therewith, and to manufacture and furnish the tuilding materials and supplies connected therewith; and to manufacture and furnish the tuilding materials and supplies connected therewith;

and in particular by laying out and preparing the same for building purposes, constructing, altering, pulling down, detorating, maintaining, furnishing, fitting up and improving buildings, and by planting, paving, draining, farming, cultivating, letting on building lease or building agreement, and by advancing money to and entering into contracts and arrangements of all kinds with builders, tenants, and others.

Classifies three and Methograph ing Charceteristies, if our, To lend money either with or without security, and generally to such persons and upon such terms and conditions as the Company may think fit, and in particular to persons undertaking to build or improve any property in which the Company is interested, and to tenants, builders and contractors.

To carry on business as auctioneers, house agents, land and estate agents, appraisers, valuers, brokers, commission agents, surveyors and general agents; and to purchase or otherwise acquire, and to sell, let, or otherwise dispose of and deal in, personal property of every description.

To operate an automobile and appliance financing business, making and/or tuying and selling notes and contracts given or taken in connection with the sale thereof

Pourth. The maximum number of shares of stock which this corporation is authorized to have outstanding at any time is

1000 shares of common stock of .100.00, par value, the holder of each share to have one vote for each share held.