## Performance Objectives for Tourism Marketing – Recreation District

- 1. Assign a staff person to direct marketing efforts and work with the CVB.
- 2. Prepare a marketing plan and budget for tourism events in the County of Greenville on tourism opportunities in the unincorporated areas of the County.
- 3. Recognize the need to spread events out to minimize conflicts on dates across the community.
- 4. All County funds must be allocated to a special fund and used only to develop and increase tourist attendance.
- 5. Before the beginning of each fiscal year, the Recreation District shall submit for approval a budget of planned expenditures.
- 6. At the mid-year and end of each fiscal year, the Recreation District shall render an accounting of the expenditures to the County and provide indicators of return on investment.
- 7. Review utilization for other revenue sources (hospitality and excess accommodations) and organizations for increasing sports marketing.